THANK YOU, GARY.

QUALITY IS INTEGRAL TO THE MGMT. PROCESS THAT WE ARE DETERMINED TO INSTILL THROUGHOUT CONTROL DATA.

IT IS THE KEY TO OUR GOAL OF A CONSISTENTLY PROFITABLE CO.
So, I am delighted to have this opportunity to personally thank the individual suggesters and teams for their significant contributions to the company’s quality efforts in 1988. People like you in this room -- leaders in quality -- are living proof of what the concept of TQMP can achieve. It reinforces my determination to be recognized as a leading quality co. in the markets we serve.
At a gathering like this,

it would be normal to have a pertinent quote

from some quality guru

such as Deming,

Juran,

Conway or such.

But I came across a quote

from Albert Einstein

that struck me as being

more than appropriate:
"TO RAISE NEW QUESTIONS,
NEW POSSIBILITIES,
TO REGARD OLD PROBLEMS FROM A NEW ANGLE
REQUIRES CREATIVE IMAGINATION
AND MARKS REAL ADVANCES IN SCIENCE."

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THAT STATEMENT CAN BE APPLIED
TO THE SIX SUGGESTERS AND EIGHT QUALITY TEAMS
WE’RE HONORING TODAY.
YOU’VE RAISED NEW QUESTIONS,
NEW POSSIBILITIES
AND VIEWED OLD PROBLEMS FROM NEW ANGLES.
IN THE PROCESS,

YOU HELPED C.D.

MAKE SIGNIFICANT ADVANCES IN QUALITY

DURING 1988.

Perhaps the most striking evidence

of this progress

is the Small Disk Division of Imprimis.

Last year, the Small Disk Division

was a finalist among U.S. Mfg. Org’s.

competing for the Malcolm Baldrige

National Quality Award.
The team that put together Imprimis’ application for the Baldrige Award will be honored today for its outstanding work.

Team unity and individual creativity are essential to quality. The employee suggestion program is designed to stimulate and tap both elements.

Judging from last year’s performance, the program is working very well.
OF THE 8,666 SUGGESTIONS RECEIVED,
6,728 WERE FROM INDIVIDUALS
AND 1,907 FROM TEAMS.
52% OF THE SUGGESTIONS WERE ADOPTED,
RESULTING IN A NET SAVINGS TO THE COMPANY
OF NEARLY $16 MILLION.

MORE IMPORTANT THAN STATISTICS --
MORE IMPORTANT THAN ANY AWARD,
IS THE SATISFACTION I KNOW EACH OF YOU FEELS
FROM THE KNOWLEDGE THAT YOU,
INDEED,
MADE A DIFFERENCE --
THAT WHAT YOU THINK AND DO TRULY MATTERS
AND MAKES AN IMPACT
ON THE PROFITABILITY OF THE COMPANY.

CONGRATULATIONS.

AND, THANK YOU.

[TURN PROGRAM BACK OVER TO GARY FLOSS...YOU RETURN LATER TO ANNOUNCE CORPORATE LEVEL "SUGGESTER OF THE YEAR"]

THANKS AGAIN, GARY.

IT'S NOW MY PRIVILEGE TO PRESENT
THE CORPORATE LEVEL "SUGGESTER OF THE YEAR".

THAT HONOR GOES TO...
JOHN MCGARRAHAN OF COMP. PROD. MFG.

[PAUSE...WAIT FOR JOHN TO JOIN YOU AT PODIUM]
0 JOHN, IT'S A PLEASURE TO PRESENT YOU
0 WITH THIS SCULPTURE OF "THE THINKER"
0 AND A CHECK FOR $1,000.

0 WHEN YOU LOOK AT THE SCULPTURE,
0 I HOPE YOU RECEIVE
0 MORE OF THE SAME INSPIRATION
0 THAT PRODUCED THE 29 SUGGESTIONS
0 THAT WERE ADOPTED LAST YEAR.
AS YOU KNOW, JOHN'S IDEAS CONTRIBUTED TO IMPROVEMENTS IN SAFETY, SECURITY, AND QUALITY.

ALTOGETHER, THEY SAVED THE CO. $49,000.

THANK YOU, JOHN, FOR USING YOUR CREATIVITY TO GIVE US A NEW PERSPECTIVE.

CONGRATULATIONS.